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PRESS CONFERENCE BOOTH 5F106 – 20/10 -11:30
WITH LUCAS LE BELL & DAVID MORIO

Press Release

CERBAIR AND KEAS ANNOUNCE A MAJOR STRATEGIC PARTNERSHIP AT THE MILIPOL PARIS EXHIBITION

CERBAIR and KEAS are proud to announce their global strategic partnership to become the key player in the hyper-competitive anti-drone industry.

Their goal is nothing less than becoming the leader in electronic warfare. With their perfectly integrated HYDRA and MEDUSA solutions, CERBAIR and KEAS engineers collectively guarantee a reliable response to malicious drone threats, whether in the form of attacks, drug deliveries, espionage or collision risks.

The partnership will leverage the natural strengths of both companies. Like CERBAIR, which maintains a network of more than a hundred distributors around the world, KEAS has a network of relays in Europe and Asia which can act as ambassadors and levers of growth. The cornerstone of this agreement between the Montrouge-based company and its Grenoble-based counterpart is distribution. David Morio, President of KEAS, explains, *"This is a seminal step for both of our companies, and we are excited to bring all of KEAS' legitimacy in the radio frequency jamming anti-drone market to this partnership."*

The partnership also provides for the maximization of human, commercial and organizational resources to conquer clearly identified national and international markets, as the two companies synchronize their technical roadmaps in the co-production of a CUAS (Counter-Unmanned Aerial System). CERBAIR's MEDUSA system is particularly strengthened by this partnership, incorporating KEAS' next-generation analog, digital, fixed and mobile neutralization solutions.

Several previous joint successes have laid the foundation for this alliance:

- Project CECLANT: the testing of onboard solutions on French Navy surface ships
- Providing anti-drone systems for the French Prison Service
- Participation in SKY WARDEN: the innovative grouping of seven experts in anti-drone combat by MBDA



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CERBAIR and KEAS, with their lofty ambitions, are convinced that this strategic partnership will position them as the pre-eminent experts in "Made in France" anti-drone combat. Lucas Le Bell, co-founder and CEO of CERBAIR, notes, *"More than any other event, the COVID crisis has highlighted the need for French/European sovereignty. The defense and public safety sector is no exception. Joining forces with a French jamming champion with solid references makes us much more attractive to institutional clients with very strict specifications in this area, as well as to foreign customers who would prefer to use equipment sourced from a neutral nation."*

CERBAIR and KEAS will exhibit together at **stand 5F106 at Milipol** as well as at the next Eurosatory in June 2022.

About CERBAIR: Designer of solutions to detect and locate malicious drones since 2015, CERBAIR places the analysis of the radio frequency (RF) spectrum at the heart of its systems. CERBAIR has won the trust of major corporate and institutional players such as the French Ministry of the Army and the Interior, and recently collaborated with the elite unit of the French police during the G7 in Biarritz. Distinguished by EIT Digital as one of the most innovative and promising scale-ups, CERBAIR won the 1st prize in the "Digital Cities" category of the European incubator. CERBAIR has recently been integrated in the JEY-CUAS project with 38 other European anti-drone specialists.

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For more information: <https://www.cerbair.com/>

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About KEAS: Created in 1980, KEAS, a subsidiary of the Telio group, is a major French player in the worlds of Communications Security and Complex Automated Security Systems. KEAS has been a recognized supplier of mobile communication detection and jamming solutions and malicious drone neutralization systems since 2005. They are the leader of the civil jamming market in Europe, having installed several thousand systems in France and abroad in both civil and military markets.

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